



# COMMERCIAL PEST MANAGEMENT SUMMIT



**Friday, September 24, 2021**

DoubleTree by Hilton Westshore  
4500 W. Cypress St.  
Tampa, Florida 33607



*collaboration*

**multiple industries**



**field experts**



*networking opportunities*



**industry's trends**



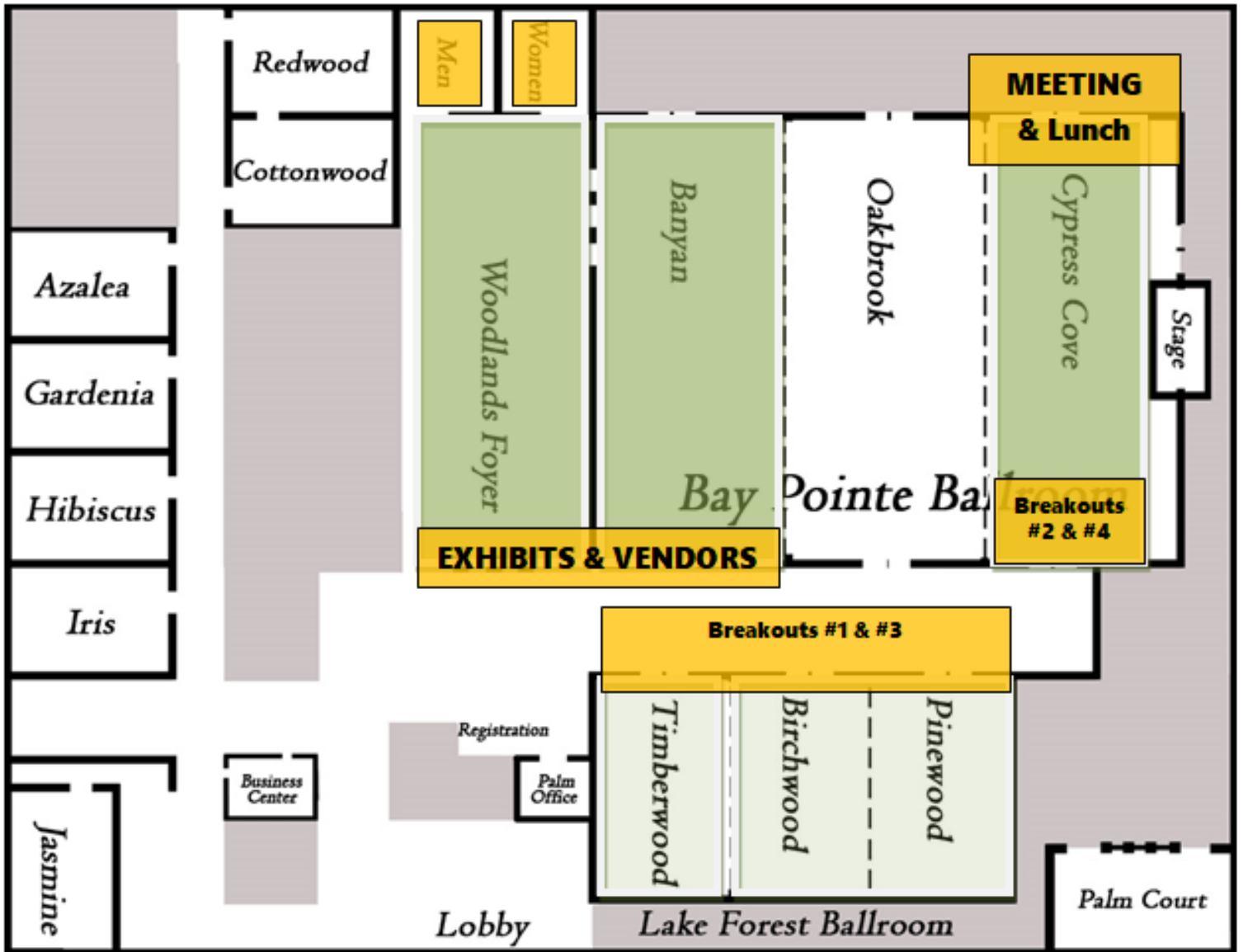
**informational exchanges**

*relevant updates*



**critical issues**

# Venue Layout



## AGENDA

Friday, September 24, 2021

SCHEDULE	TOPIC	SPEAKER
7:00AM - 8:00AM	Registration, Breakfast, and Exhibits	
8:00AM - 9:00AM	Keeping Rodents out of your facilities	Dr. Bobby Corrigan
9:00AM - 9:20AM	Coffee Break and Exhibits	
9:20AM - 10:00AM	Becoming a QP Company and Why your facility should choose a QP Company by NPMA Quality Pro	Allie Allen, BCE
10:00AM - 10:20AM	Refreshment Break and Exhibits	
10:20AM - 11:20AM	Controlling German Roaches in Commercial Accounts (GHP)	Dr. Phil Koehler
11:20AM - 11:40AM	Sponsor Presentation	
11:40AM - 12:30PM	Lunch Break and Exhibits	
12:30PM - 2:00PM	How to create a successful IPM Program	Cory Goeltzenleuchter, PHE, McCall Dr. Baldwin, UF Entomology Judy Lazaro, AIB International
2:00PM - 2:30PM	Snack Break and Exhibit Hall Closing	
2:30PM - 3:30PM	Breakout Session 1: Fly Control (GHP)	Matt Remmen, Bayer
2:30PM - 3:30PM	Breakout Session 2: Staying out of the Courtroom (CORE)	Mark Ruff, P.A.
3:30PM - 3:45PM	Break	
3:45PM - 4:45PM	Breakout Session 3: Wildlife Control	Rolie Calzadilla, Pest Wildlife Pro Dustin Laursen, McCall
3:45PM - 4:45PM	Breakout Session 4: Bed Bug Control (GHP)	Dr. Nina Jenkins
4:45PM	Conference Concludes	

# Presented By





## **Dr. Bobby Corrigan**

Urban Rodentologist  
cityrats@icloud.com

### **Keeping rodents out of your facilities**

Dr. Corrigan has been active in pest management and food safety for over 25 years. He has published over 160 technical publications and has authored or co-authored 4 textbooks and several book chapters in pest control including: *The Scientific Guide to Pest Management Operations* (2010); and *Food Plant Sanitation* (2003). He is currently working on his 2nd edition of the textbook *Rodent Control*.

Bobby has appeared in *Time Magazine*; *The New Yorker Magazine*; the *CBS Sunday Monday Show*; he has blogged about rats for the *New York Times*, is a periodical on-going guest for NPR and PBS, and has made multiple appearances for the *Discovery Channel*. In 2016, he appeared in the mainstream Hollywood movie: *Rats* directed by the Academy Award Nominee Morgan Spurlock, and his work recently appeared in April 2019 issue of the *National Geographic Magazine*.

Dr. Corrigan ran a pest control route for 3 years fulltime in New York City saving to go to college to eventually obtain his Ph.D. in urban rodentology and his BS and MS also from Purdue in urban entomology.

Bobby was inducted to the Pest Control Hall of fame in 2011.

You can follow Bobby on Twitter where he tweets each week on rodent updates and lessons; Bobby Corrigan @rodentologist.



## **Judi Lazaro**

AIB International  
jlazaro@aibinternational.com

### ***How to create a successful IPM Program***

Judi Lazaro joined AIB International in 1990 and after various roles including food safety inspector and Head of Audit Services North America, she is now the Sr Category Director, Food Safety, Global Sales. After graduating from college, Judi served in the US Army as a Commissioned Officer and then joined the fast-paced food industry with Frito Lay, Inc. She is passionate about the food industry and food safety and offers solutions to your complicated issues.

 **BASF**

We create chemistry

 **VESERIS™**



**Dr. Rebecca Baldwin**  
UF Entomology  
baldwinr@ufl.edu

### ***How to create a successful IPM Program***

Dr. Rebecca Baldwin received her BS and MS degrees from the University of Louisiana Monroe and her PhD from the University of Florida. She is currently an associate professor and the undergraduate coordinator for the University of Florida Entomology and Nematology Department. She became interested in entomology as a child through the 4-H club in Ouachita Parish, and shares her love of entomology and education by directing the UF Entomology Education and Outreach Program, by mentoring and advising students, and by teaching general education and introductory entomology courses to undergraduates. Her research program focuses on Integrated Pest Management (IPM) tools for crawling insects. Outside of the classroom, Rebecca provides CEU and recertification training for teachers as well as many local, state and national pest management agencies, pest management associations, and for the Entomological Society of America (ESA) Associate Certified Entomologist (ACE) program.



**Dr. Phil Koehler**  
UF Entomology  
pgk@ufl.edu

### **Controlling German Roaches in Commercial Accounts (GHP)**

Dr. Phil Koehler: Dr. Philip G. Koehler is the Margie and Dempsey Sapp Endowed Professor of Structural Pest Control and also the Florida Pest Management Association's Endowed Professor of Urban Entomology at the University of Florida. He is an honorary member of the Florida Pest Management Association and the Certified Pest Control Operators of Florida. His honors include the National Pest Management Association's Leadership Award, the UF's Distinguished Faculty Award, UF's Academy of Teaching Excellence, UF's Professorial Excellence Award, 2 USDA Distinguished Service Awards, and the Florida Pest Management Association's Outstanding Service Award and their 2012 Pioneer award and 2013 President's award. He was inducted into the Pest Management Professional Hall of Fame in 2015 and received the PCT Leadership award in 1996. He is well known for his research in urban entomology and structural pest control, including research on mosquitoes, bed bugs, flies, cockroaches, termites, and ants.



**BASF**  
We create chemistry



They'll think it's a treat next time they're up to their tricks.

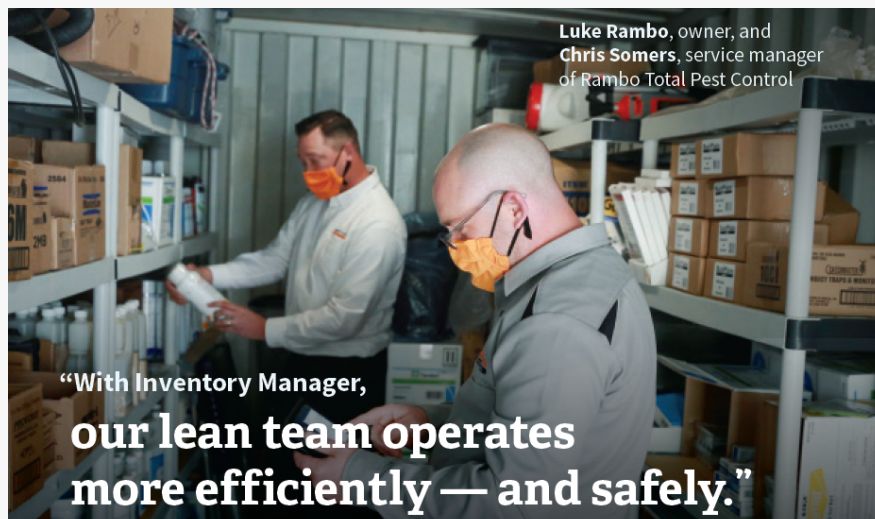
## Outsmart rodents with **Selontra®** rodent bait.

Rats and mice are notoriously cunning at evading most treatments, which is why you need a solution that's smarter than them in every way: **Selontra®** rodent bait. Its cholecalciferol-based formula with 99% food-grade ingredients delivers a taste rodents can't resist and even controls those resistant to traditional anticoagulants.<sup>1</sup> Find out more at [pestcontrol.basf.us](http://pestcontrol.basf.us) or contact your BASF rep today.

1. Edward F. Marshall. Cholecalciferol: A Unique Toxicant for Rodent Control. DigitalCommons@University of Nebraska-Lincoln, Proceedings of the Eleventh Vertebrate Pest Conference, 1984.

Always read and follow label directions.

Selontra is a registered trademark of BASF. © 2021 BASF Corporation. All rights reserved.



When **Luke Rambo** needed a smarter way to manage inventory, he turned to **Inventory Manager** by Vesperis.

The digital platform freed up his team by enabling service manager **Chris Somers** to approve orders, create training programs, and schedule socially-distanced restocks — from anywhere, anytime.

Learn how Vesperis can make an impact on your business at

[Vesperis.com/grow](http://Vesperis.com/grow)



**VESPERIS™**

© 2020 ES OpCo USA LLC. All Rights Reserved. The Vesperis mark, logo, and other identified trademarks are the property of ES OpCo USA LLC or its affiliates. All other trademarks not owned by ES OpCo USA LLC or its affiliates that appear in this communication are the property of their respective owners.



**TAMPA**

8808 Venture Cove  
Tampa, FL 33637

800-771-5480

**APOPKA**

549 W 13th St. Unit 3  
Apopka, FL 32703

407-884-7951

**Ft Myers**

2855 Work Dr. #3  
Ft Myers, FL 33916

239-332-2284

**FLSprayers.com**

**ADVION IS NOW SPRAYABLE**

ANYWHERE ADVION GEL BAITS CAN GO - AND MORE.

← FROM RESIDENTIAL TO COMMERCIAL →



Advion® WDG insecticide with a MetaActive™ effect gives you flexibility to control a broad range of pests in commercial and residential areas, including food-handling establishments.

**SPRAYING IS BELIEVING - LEARN MORE AT [SYNGENTAPMP.COM/ADVIONWDG](http://SYNGENTAPMP.COM/ADVIONWDG)**

Or contact Britta Turney at 216-973-0452 or [Britta.Turney@Syngenta.com](mailto:Britta.Turney@Syngenta.com) or  
Todd Himelberger at 941-405-9958 or [Todd.Himmelberger@Syngenta.com](mailto:Todd.Himmelberger@Syngenta.com)

🐞 @SyngentaPest #AdvlonWDG



syngenta.

PROFESSIONAL PEST MANAGEMENT

FOR LIFE UNINTERRUPTED™

Photos are either used with permission or owned by Syngenta.  
©2019 Syngenta. Important: Always read and follow label instructions. Some products may not be registered for sale or use in all states or countries and/or may have state-specific use requirements. Please check with your local extension service to ensure registration and proper use. The trademarks displayed or otherwise used herein are trademarks of a Syngenta Group Company or third parties. Syngenta Customer Center: 1-866-SYNGENT(A) (796-4568).

GS 4334\_3\_6



LOSE THE LIQUIDS | DITCH THE TRENCHES | ELIMINATE COLONIES

# THE STANDALONE SOLUTION

TERMITES DON'T STAND A CHANCE



## SENTRICON®



™Trademarks of Corteva Agriscience and its affiliated companies. Always read and follow label directions. ©2021 Corteva

**TWO** MODES OF ACTION

KILLS WHERE THEY HIDE      PREVENTS REPRODUCTION

**ONE** DEADLY BAIT

Vendetta® Plus features two modes of action to kill German roaches where they hide and prevents reproduction of German roaches.

[www.MGK.com](http://www.MGK.com)



©2021 MGK. All rights reserved.

# airofog<sup>®</sup> USA



"Professionals Choice" for value, reliability and performance

AVAILABLE NOW      NEVER CHECK AN EMPTY TRAP AGAIN

## TRAPPER<sup>®</sup> T-Rex



POWERED BY  
**Bell**  
SENSING TECHNOLOGIES<sup>®</sup>

AVAILABLE NOW IN  
**WORKWAVE**  
PestPac



[www.bellsensing.com](http://www.bellsensing.com)

Join The  
McCall Family



**★ WE'RE HIRING! ★**

[careers@mccallservice.com](mailto:careers@mccallservice.com)



Is your rodent monitoring service 24/7?  
*It can be.*



**Rodent**  
Monitoring System

Provide more proactive and effective pest management with round-the-clock monitoring, real-time capture alerts and up-to-the-minute program verification. The result? Freedom that can give you the time you need to provide more focused IPM inspections and a higher-value service. To learn more, call 800-331-2867 or visit [BeyondSmarterBusiness.com](http://BeyondSmarterBusiness.com).

*Control that sets you free*

Bayer Environmental Science, a Division of Bayer CropScience LP, 5000 CentreGreen Way, Suite 400, Cary, NC 27513. For additional product information, call toll-free 1-800-331-2867. [www.environmentalscience.bayer.us](http://www.environmentalscience.bayer.us). Not all products are registered in all states. Bayer and the Bayer Cross are registered trademarks of Bayer. ©2021 Bayer CropScience LP.

**WORLD  
CLASS  
PEST  
CONTROL  
TRAINING**

by a Team of Experts  
from Industry,  
FDACS and UF/IFAS!



visit [pestmanagementuniversity.org](http://pestmanagementuniversity.org)

**UF** | IFAS Extension **pmu**  
UNIVERSITY of FLORIDA PEST MANAGEMENT UNIVERSITY





**syngenta**®



**Mark Ruff, P.A.**  
MHR Law  
mark@mhrlaw.com

### ***Staying out of the Courtroom (CORE)***

Mark has been defending the pest control industry for over two decades. He has a significant background in engineering stemming from over 10 years of service in the U.S. Navy as a propulsion engineer. After leaving the Navy, Mark turned to agriculture and raised cattle in Southern Illinois. During that same period, he worked in his family's business and constructed 82 homes before leaving to pursue a legal career. His experience in engineering, agriculture and construction makes him uniquely qualified to assess claims spanning these fields, to include wood-destroying organism damage claims, chemical exposure claims, construction defects, and mold related claims. Mark currently serves as General Counsel for the Florida Pest Management Association, as a Board Member and counsel for Florida's Fumigation Advisory Counsel and as counsel to the Certified Pest Control Operators Association of Florida. Due to his experience in the industry, he currently enjoys the privilege of representing 62 pest control companies across the Country. Mark also teaches pest control liability courses for the University of Florida's Pest Management University. Mark is a Supreme Court Certified Mediator and Arbitrator.



**Allison Allen, BCE**  
Executive Director of QualityPro  
aallen@pestworld.org

### ***Becoming a QP Company & Why Your Facility should choose a QP Company by NPMA Quality Pro***

Allison Allen is the Executive Director of QualityPro, the certification program of the National Pest Management Association. QualityPro is the largest certification program for companies in the pest management industry and includes the QualityPro Food Safety, QualityPro Schools, QualityPro Public Health and GreenPro service certifications. For NPMA, she is also the staff liaison to the Recruitment & Retention and Bylaws committees, Safety Task Force, and Professional Women in Pest Management (PWIPM). In her previous role, she developed and ran the StopPests in Housing Program for the Northeastern IPM Center at Cornell University. Outside of Cornell, she has also worked for the NYC Department of Health, Modern Pest Services, BedBug Central, and the National Center for Healthy Housing. Allie is a board certified entomologist with degrees in teaching and entomology and is an active member of the Entomological Society of America and Pi Chi Omega.





## **Rolando "Rolie" Calzadilla**

Pest Wildlife Pro, LLC

rolie@pestwildlifepro.com

***Wildlife Control - Birds***

Rolando "Rolie" Calzadilla is the owner/operator of Pest Wildlife Pro, LLC in Miami, FL specializing in Wildlife Services. Rolie has over seventeen (17) years of experience in specialized wildlife work for birds, bees, and bats throughout the United States for all types of clients and locations with a focus on food handling. He is a Nationally Recognized Industry Speaker/Expert for pest bird solutions providing training talks at Pest World, Wildlife Expo and over 25 regional/national pest control companies throughout the USA. He has also published several articles in industry magazines and newsletters regarding pest birds.



## **Matthew Remmen M.S.**

Area Sales Manager, Bayer CropScience

matthew.remmen@bayer.com

***Fly Control (GHP)***

Matthew Remmen is the Area Sales Manager at Bayer CropScience. He received his Bachelor of Science degree from the University of Florida, Gainesville studying under Dr. Phil Koehler in 2000. He then went on to earn his MS degree from the University of Florida, Ft. Lauderdale. Matthew worked with Western Pest Services in Ft. Lauderdale for a total of 9 years as the Regional Entomologist and Technical Service Manager. He then led as the Bed Bug Division Manager at Bell Environmental Services in New Jersey for 2 years. Matthew is familiar with all common forms of pest management and has served on various committees advocating best management practices.





## **Dr. Nina Jenkins**

Entomology  
nej2@psu.edu

### ***Bed Bug Control (GHP)***

Nina Jenkins is an Associate Research Professor in the Department of Entomology, Penn State. She earned her B.S. in Applied Biology from the University of Greenwich in the UK, and her Ph.D. from Cranfield University, UK. Nina was part of the successful team that developed the first biopesticide for locust and grasshopper control 'Green Muscle' (now owned by BASF). Since moving to Penn State in 2008, she has been working on the development of biopesticide solutions for other pest insects. Most recently, she developed and commercialized Aprehend, the first fungal based biopesticide for the control and prevention of bed bugs.



## **Dustin Laursen**

Regional Manager Specialty Services,  
McCall Service  
DLaursen@mccallservice.com

### ***Wildlife Control - Nuisance Animals***

Dustin Laursen is the Regional Manager of Specialty Services for McCall Service. Prior to joining the pest control industry, he worked in commercial construction with a primary focus on large-scale commercial greenhouses. Late 2012 he was brought in to run a pest control route in Orlando. Dustin then moved to Tampa in 2014 and joined a wildlife removal company before being promoted to district manager of their Houston branch. He was brought in by McCall Service late 2020 as a branch manager in Tampa to create/grow a new wildlife branch, before being promoted to his current position, overseeing the entire wildlife division for McCall. Dustin is a certified aerial lift operator and has completed his 20-hour fall protection certificate and OSHA 10.



# VoiceforPest





# Cory Goeltzenleuchter, PHE

## Technical Training Director and Entomologist, McCall Service

CoryG@mccallservice.com

Cory Goeltzenleuchter, PHE (Gil-son-lighter) grew up in the pest control industry and has been with McCall Service in Florida since 2013. He started as a Branch Manager of their Gainesville office and is now the Technical Training Director overseeing all training, safety and regulatory compliance. Cory graduated from the University of Florida with his Bachelor of Science degree in Entomology specializing in Urban Pest Management under Dr. Phil Koehler. While earning his degree, he also served as an equipment manager for the Florida Gators Football team. Cory is the secretary and a founding member of the Urban Pest Management Technical Committee, a member of the National Non-Soil Fumigation Committee, and the National Pest Management Association's Technical and WDO Committees. Cory is also certified by the National Pest Management Association in Food Plant Safety and Quality Pro and is a Certified AIB Food Defense Coordinator. He is a certified operator in 4 Southeastern states and has completed the OSHA 30 Hour General Industry Certification. Cory is also a Public Health Entomologist certificate holder through the ESA. Cory is engaged to his co-Gator Grad fiancé; Tristin and they graciously share their home with their three cats!



CALL OR TEXT (800) 342-6948  
mccallservice.com









# COMMERCIAL PEST MANAGEMENT SUMMIT



**Be On The Lookout For  
Pest Management Summit 2022!**